

PROJECTED SALES VOLUME COMPARISON

Fiscal Year: 2024 Report ID: SR-9920

QUARTER 1

QUARTER 2

QUARTER 3

QUARTER 4

Actual Sales
Projected Sales

Period	Actual Units	Projected Units	Variance (%)
Quarter 1	12,400	14,000	-11.4%
Quarter 2	10,800	15,500	-30.3%
Quarter 3	16,200	17,000	-4.7%
Quarter 4	7,500	18,200	-58.7%