

# REVENUE PROJECTIONS

Fiscal Year 2024-2025

Report ID: #RP-2024-001

Status: Draft / Confidential

| CATEGORY              | Q1 ACTUAL | Q2 PROJECTED | Q3 PROJECTED | Q4 PROJECTED | ANNUAL TOTAL |
|-----------------------|-----------|--------------|--------------|--------------|--------------|
| Direct Product Sales  | \$142,000 | \$155,000    | \$168,000    | \$195,000    | \$660,000    |
| SaaS Subscriptions    | \$45,000  | \$48,500     | \$52,000     | \$56,000     | \$201,500    |
| Professional Services | \$22,000  | \$25,000     | \$25,000     | \$30,000     | \$102,000    |
| Maintenance Fees      | \$8,500   | \$9,000      | \$9,000      | \$10,500     | \$37,000     |
| Gross Revenue         | \$217,500 | \$237,500    | \$254,000    | \$291,500    | \$1,000,500  |

## Notes & Assumptions:

1. Q1 figures are validated against reconciled bank statements. 2. Projected Q4 growth accounts for seasonal holiday volume. 3. Estimates exclude potential churn rate adjustments exceeding 3%. 4. All figures in USD.