

# DEPARTMENTAL EFFICIENCY CHART

Reporting Period: Q3 2023 | Internal Use Only  
Generated: Oct 24, 2023

DEPARTMENT	KPI OBJECTIVE	TARGET	ACTUAL	EFFICIENCY %	RESOURCE LOAD
Engineering	Sprint Completion	95%	92%		Optimal
Customer Success	Response Time	< 2h	1.5h		High
Operations	Logistics Accuracy	98%	94%		Optimal
Marketing	Lead Conversion	12%	10.5%		Underutilized

Average Efficiency **93.2%**

Top Performer **Customer Success**

Variance to Goal **-2.8%**